



Date: January 7, 2019

Financing proposal for: Rockdale County

Motorola Customer Financing recognizes that each opportunity presents unique issues and characteristics. Therefore, our approach involves understanding our customer's operational goals and financial objectives. Should you feel another financing structure is required, Motorola Customer Financing would welcome the opportunity to work with you.

Transaction Type: Municipal Lease-Purchase Agreement / Tax Exempt Financing

Lessor: Motorola Solutions, Inc. (or its Assignee)

Lessee: Rockdale County

Amount: \$1,309,864.60

Down Payment: \$0.00

Balance to Finance: \$1,309,864.60

Equipment: As per the Motorola Solutions equipment proposal.

Title, Insurance, & Maintenance: Title to the equipment will vest with the Lessee, and the Lessee will be responsible to insure & maintain the equipment as outlined in the lease contract.

Taxes: Personal property, sales, leasing, use, stamp, or other taxes are for the account of the Lessee.

	<u>Option One</u>	<u>Option Two</u>	<u>Option Three</u>	<u>Option Four</u>
Lease Term:	Three Years	Five Years	Seven Years	Ten Years
Payment Frequency:	Annual	Annual	Annual	Annual
Lease Rate:	4.01%	4.08%	4.11%	4.29%
Lease Factor:	0.360417	0.225006	0.167288	0.125077
Lease Payment:	\$472,097.38	\$294,727.22	\$219,124.02	\$163,834.30
Payment Structure:	Arrears	Arrears	Arrears	Arrears
Payment Commencement:	First payment due one year after contract execution.	First payment due one year after contract execution.	First payment due one year after contract execution.	First payment due one year after contract execution.

Please be advised the rates above are indicative of current market conditions and should be used for INFORMATIONAL PURPOSES ONLY. The actual lease rates will be locked on a mutually agreed upon date closer to the actual order date and will reflect then-current market conditions.

Program Highlights: Low, tax exempt financing interest rates...the cheapest & easiest way for State & Locals to raise cash.

Eliminate miscellaneous financing costs associated with bonding...NO special counsel fees, underwriter's fees, origination costs, or reserve fund requirements. Every dollar you borrow gets allocated towards your project.

No pre-payment penalties provided payment is made on a regularly scheduled lease payment date.

Lease Payments are subject to annual appropriation, so the Lessee DOES NOT pledge its full faith and credit.

Future equipment upgrades can easily be accommodated via add-on lease schedules, restructuring already existing deals, etc.

Qualifications: Receipt of a properly executed documentation package.

The interest portion of the Lease Payments shall be excludable from the Lessor's gross income pursuant to Section 103 of the Internal Revenue Code.

Receipt of a copy of the last 2 year's audited financial statements and current year's budget from the Lessee.

This proposal should not be construed as a commitment to finance. It is subject to final credit approval.

For questions concerning this quote, please contact: Drew Knipfer
Motorola Solutions Credit Company LLC
847-906-8180
andrew.knipfer2@motorolasolutions.com



Howell Herron
Account Manager
(678)492-8335

Rockdale County Sheriff's Office APX Radio Quotation

(231) APX 6000 Li 7/800 MHz Portable Radios complete with ASTRO 25 Digital Trunking Software, FDMA/TDMA Operation, Over the Air Provisioning (OTAP), GPS Operation, Enhanced Data, Mission Critical Bluetooth, Dual Microphone Noise Cancelling Remote Speaker Microphone, Two (2) IMPRES 2 Lithium Ion 2550 mAh Batteries, IMPRES 2 Single Unit Charger, Programming, Installation and Three (3) Year Service from the Start Warranty.	\$1,417,558.15
Less State Discount	\$344,305.50
Less Additional Large System Incentive if Purchased by 6/29/18.	\$137,722.20
Total State Contract Price for Public Safety Radios	\$935,530.45
NOTE: Savings as a result of utilizing Motorola's SI 500 Video Speaker Microphone as a dual purpose device for Body Camera Operation and as a Remote Speaker Microphone	\$55,405.35

Pricing is per Georgia State Contract 980-280008 and remains valid through 6-29-18.



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Rockdale County Sheriff's Office APX Radio Quotation

(107)	APX 4500 7/800 MHz Dash Mount mobile radio complete with O2 Control Head, ASTRO 25 Digital Trunking software, FDMA /TDMA operation, Over the Air Provisioning (OTAP), GPS Operation, Palm Microphone, 3DB Low-Profile (762-870 MHz) Antenna, Enhanced Data, Programming, Installation, and Three (3) Year Service from the Start warranty.	\$556,828.00
	Less State Discount	\$130,352.75
	Less Additional Large System Incentive if Purchased by 6/29/18.	\$52,141.10
<hr/> Total State Contract Price for Public Safety Radios		\$374,334.15

Pricing is per Georgia State Contract 980-280008 and remains valid through 6-29-18.

Maintenance Cost for Years 4-10 (338 Radios): \$39,708.24/Year or \$277,957.68

Maintenance Cost for Years 6-10 (339 Radios): \$198,541.20